SteelHead – the ROI Winner

Technology Testimonials

"Without SteelHead products in our remote offices, productivity would slow to a crawl. The performance enhancements realized by having them is very apparent and valuable."

Peter Fitch, IT Manager, Rudolph Technologies, Inc.
Source: TechValidate ID E8F-825-4BD

"SteelHead has helped to speed up application response across the WAN and the Internet, which helps our users in the company to work with ease. We use Riverbed for Cloud and WAN acceleration."

Srikanth Dodla, Network Administrator, Plantronics, Inc.
Source: TechValidate ID 596-46A-44D

"It allowed us to delay upgrading our WAN circuits for over a year to ride out the costly WAN contract. Even after upgrading the WAN, there are certain things the SteelHeads do that can't be accomplished [even] with the vastly improved bandwidth."

Matt Heltsley, IT Manager Western States Envelope and Label
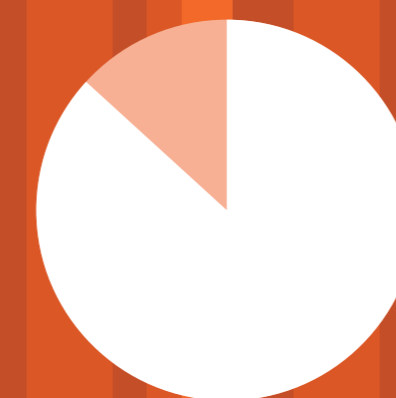Source: TechValidate ID 56D-BDF-CFB

"SteelHeads magically remove traffic on our WAN and give us back bandwidth, which, in turn, saves us money on upgrading circuits."

John Iraci, IT Vice President, DJO Global
Source: TechValidate ID 072-08E-CD3

"SteelHead WAN optimization has enabled us to make way for additional video traffic across the WAN."

Frank Allan, IT Director, HTNA
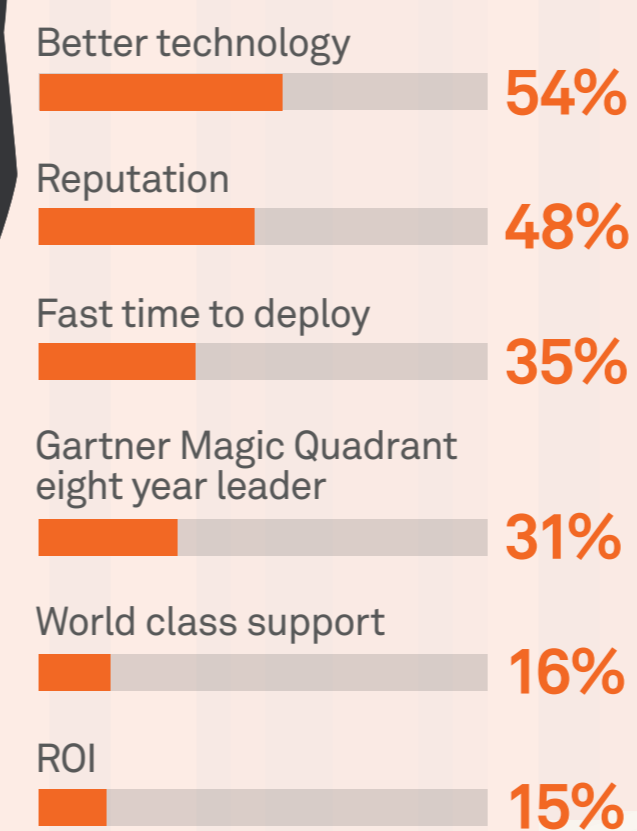Source: TechValidate ID B84-840-3E1
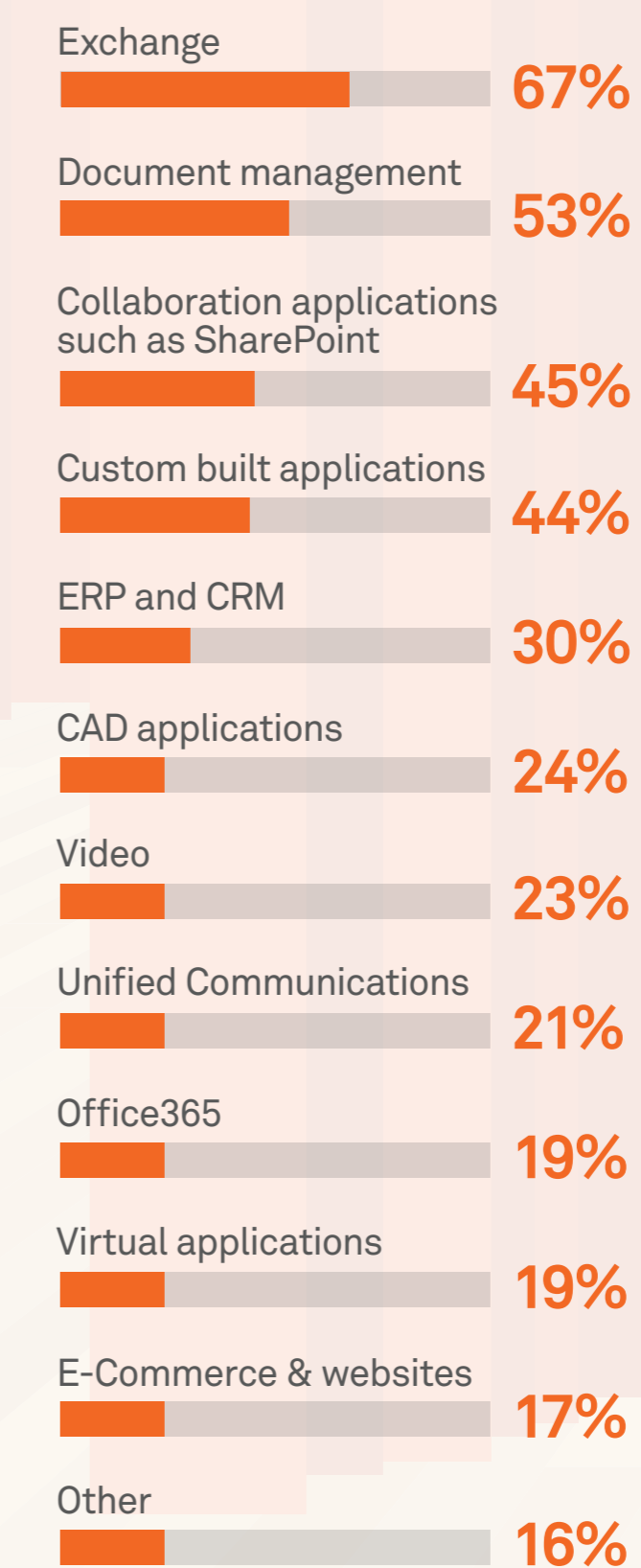
Riverbed Performance

87% say SteelHead exceeded their ROI expectations
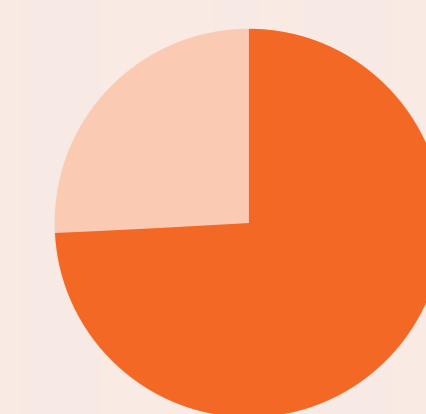
How Riverbed Customers Use SteelHead

Why they chose Riverbed

Better technology	54%
Reputation	48%
Fast time to deploy	35%
Gartner Magic Quadrant eight year leader	31%
World class support	16%
ROI	15%

What apps are customers optimizing

Exchange	67%
Document management	53%
Collaboration applications such as SharePoint	45%
Custom built applications	44%
ERP and CRM	30%
CAD applications	24%
Video	23%
Unified Communications	21%
Office365	19%
Virtual applications	19%
E-Commerce & websites	17%
Other	16%

What customers are doing with SteelHead

74% of surveyed IT organizations have used SteelHead to improve overall application performance

Try Riverbed SteelHead

www.riverbed.com/steelheadroi

riverbed®

The Application Performance Company™