

# Global Financial Services Leader

---



When the network is the business, fast mean time to resolution is crucial. End-to-end visibility helps this infrastructure team resolve issues 7 to 24 times faster.

The company is a leading provider of post-trade financial services—the clearing and settlement activities that happen after a securities trade is complete. Customers include many of the world’s largest banks and broker/dealers.

## In Brief

### Challenges

- Speed up mean time to resolution (MTTR) for issues affecting the business or user experience
- Give multiple IT teams visibility into network and application performance—on-premises and in the cloud
- Reduce costs associated with network and application monitoring

### Solution

- Replaced legacy network monitoring platform with Riverbed® Network Performance Management solutions:
  - NetProfiler
  - Portal
  - AppResponse
  - Flow Gateway
  - NetIM

### Benefits

- Accelerated MTTR by 700-2400%, improving user experience
- Reduced licensing, support, and labor costs by \$3-4 million by replacing redundant solutions with less expensive, more effective solutions
- Improved collaboration across different IT teams

## Challenge: Network monitoring and troubleshooting when the business depends on it

When the network carries tens of millions of transactions daily, even minor slowdowns can have a major impact on the business. “Our customers and internal stakeholders need be confident that we are on top of network issues so we can remediate before users feel any impact,” says the vice president of infrastructure services.

As transaction volume grew and the company migrated more applications and data to a major public cloud, the infrastructure services team identified several areas for improvement. Teams needed better visibility into network and application performance and a way to map the complex infrastructure. The aging network management solution had become expensive to support, required extensive customization, and was difficult to

use. Solutions with overlapping features led to unnecessary costs.

As the old network-monitoring platform neared end of life, the company took the opportunity to rethink its approach to monitoring and troubleshooting network and application performance.

**“Our ability to troubleshoot network problems increased substantially with Riverbed NPM solutions. Proactive troubleshooting avoids the painful phone calls and attention that come from network problems.”**

Network Tools Architect  
Global Financial Services Company

## Solution: Riverbed Network Performance Management

Today the company achieves its goals with Riverbed® Network Performance Management (NPM) solutions. Some the company has used for years; others replaced the legacy third-party solution.

The heart of the solution is NetProfiler, which uses flow data to monitor enterprise-wide network and application activity both in the data center and the cloud. AppResponse performs continuous packet capture and analysis, storing packets for up to three days for swift troubleshooting. AppResponse 11 exports rich details about applications and response time to NetProfiler, supplementing the basic flow data.

When troubleshooting infrastructure issues, the IT team uses NetIM to map application network paths—both on-premises and in the cloud. To model

the impact of planned changes and diagram the network, the team uses Riverbed® NetPlanner and NetAuditor.

“Complete diagramming of our network helps us better see, understand, and respond to issues,” says the vice president of infrastructure services.

All intelligence from the various tools comes together in Portal, the single source of truth for the Office of the CIO, front-line infrastructure teams, and others. “Some teams had certain information in the past, but our network engineers and help desk teams were flying blind,” explains the network tools architect. “Portal gives us much better visibility.”

## Benefits: Faster troubleshooting, lower costs—and better insights

The company engaged a Riverbed partner to deploy the solutions. Productivity gains were practically immediate, thanks to out-of-the-box workflows and the intuitive interface. “Using the previous solution it took weeks before staff could use even rudimentary functions,” says the network tools architect. “We started using NetProfiler in one hour.”

### Improved user experience for internal users and customers

MTTR is now seven times faster for complex issues and 24 times faster for common issues. “Our ability to troubleshoot network problems increased substantially with Riverbed solutions,” says the network tools architect. “Proactive troubleshooting avoids the painful phone calls and attention that come from network problems.” Identifying the cause of application problems unrelated to the network is simpler because AppResponse saves up to three days of packet capture.

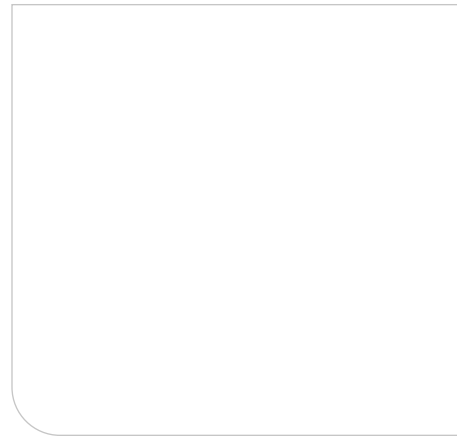
### Lower costs

Replacing the old platform with Riverbed solutions eliminated redundant products, significantly reducing support and licensing costs. The intuitive interface lowers labor costs because staff can work faster and more collaboratively. The company estimates savings from replacing redundant solutions with less expensive, more effective solutions will add up to \$3-4 million.

### Insights for better planning

The IT team uses NetIM Management solutions to see where applications live on the network, check each device’s configuration and operating system for compliance, and see which devices are nearing end of life. These insights simplify planning.

“Our relationship with Riverbed is about more than the network,” concludes the vice president of infrastructure services. “It’s a collaboration across all of our enterprise infrastructure.”



### About Riverbed

Riverbed is the only company with the collective richness of telemetry from network to app to end user that illuminates and then accelerates every interaction so that users get the flawless digital experience they expect across the entire digital ecosystem. Riverbed provides two industry-leading solutions: the Riverbed Unified Observability portfolio, which integrates data, insights, and actions across IT to enable customers to deliver seamless digital experiences; and Riverbed Acceleration, which offers fast, agile, and secure acceleration of any application over any network to users, whether they are mobile, remote, or on-premises. Together with our thousands of partners, and market-leading customers across the world, we empower every click, every digital experience. Learn more at [riverbed.com](https://riverbed.com).